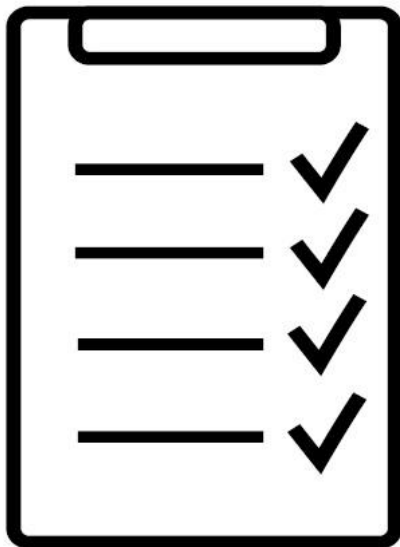




Our sales and export team consistently challenge themselves to find the most cost effective, efficient, and environmentally conscious ways to export world class Australian hay to the world.

Regular logistics reviews ensure our customers are provided with the best possible service and price. By creating mutually beneficial relationships with freight providers Balco supports customers with logistics solutions and technical assistance above and beyond industry standards.

This month we are highlighting Bowmans Rail, a business which shares our business mission to provide competitive pricing for our customers while providing safe and environmentally conscious services.



### **Why we choose Bowmans Rail**

Bowmans Rail provides an integrated, high-value service, and which allows us to be cost competitive. The Bowmans Rail advanced IT systems stand them ahead of their competition and contribute to their success.

Bowmans Rail and its rail equipment and container suppliers invest in research and development to stay ahead of the containerised freight industry.



## **Take a tour of Bowmans Rail**

### **Rail freight versus road freight - the facts:**

Rail is the most cost-effective mode of transport for inter-capital containerised freight movements.

Rail is up to nine times safer than road freight.

Road generates over 40% more carbon pollution than rail travel per kilometre travelled.

For more information about Bowmans Rail please visit their website [Home - Bowmans Rail](#) or contact us to discuss how you benefit from our logistics providers.

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